

Hello and Happy Spring 2022,

Here we go again! We are ready and willing to serve you and treat your pool like our very own pool with the care and concern we have had for over 44 years now! Not to boast, but that is a long time to be in this business. Whew! We can proudly say we are still here and throughout all the difficulties, still love serving our customers and making backyard pools sparkle. Even after 44 years, we have room to grow and improve, so know we will always be listening and working WITH and FOR YOU.

First, please call me or email your desired opening week, as the schedule fills up fast. State whether you want a full opening where we do it all, or just a partial to save money. Second, our Prochem plan is changing **dramatically due to the ever-increasing chemical prices**. We have no choice but to increase pricing due to chemical increases, slow production, and shipping increases as well as rising fuel costs.

Fortunately, we do have enough chemical to manage your needs. I have created options for you in hopes you will, at a minimum, have Little Richard's technicians open and close your pool and help with any repairs along the way even if you do not do a Prochem plan with us.

We sell everything pertaining to pools! We are experts in vinyl liner installations as well as auto cover fabric replacements, and can offer excellent quality pumps, filters, and heaters at an affordable price. If you do decide to do chemicals on your own, we will be your pool guys and gals otherwise—no hard feelings I promise!

If a Prochem plan is not for you, I have created a BUCKET LIST option too. Just select the chemicals you want delivered and if you want us to do a professional test and balance on occasion, customize it to fit your needs and help spread out the expenses of pool season. Since this is a novel approach, if you have questions, please do not hesitate to call.

That all said, if you were ever thinking of converting to salt water, NOW IS THE TIME! Regardless of the way you get chlorine, either adding it manually or having a salt generator produce it in your pool, it will cost more this season.

Keep in mind, if you have a salt pool, or plan to convert, it still needs chemical care. Our technicians will either add chlorine or SALT, as well as balance pH, alkalinity, and stabilizer/conditioner levels weekly.

We do sell and install generators and have them in stock and ready to go. You can plan on spending around \$2600.00-\$3200.00 for the conversion depending on the plumbing required. A licensed electrician will need to pull a wire for the unit.

If you choose to be your own pool chemist, that is perfectly fine too. We sell and deliver chemicals poolside, so you do not have to hassle with chemical loading and handling. You can just email your order and we will deliver asap! I've included bucket list options and bulk pricing for your convenience in the following pages. No sense in wondering if/when your online order will come while the pool turns green. No sense going to a pool store and paying soaring prices, plus having to carry and load dangerous chemicals when we can do it for you for the same prices.

Besides Prochem, we provide other services weekly as well. We do light maintenance- backwash filter, clean out baskets and run your automatic pool cleaner for **\$40.00 weekly**. Or full maintenance- clean pool manually for **\$80.00 per visit**. We also have plenty robotic cleaners in stock. The Dolphin brand cleaners are amazing units and take out all the work. (Plan on spending around \$1400.00-\$2200.00 for an efficient and professional grade electric robotic cleaning system.)

Prochem customers will know we have been there by our blue flag left in your yard. You can swim shortly after treatment with no worries!

If you use our opening services, we will be sending cover cleaners to you before or after opening, as we are not storing covers or removing from your property.

Again, in case you missed it earlier, we can do it all for you, or can customize plan to meet your needs. We have quality products and over ONE HUNDRED years of combined experience between our technicians. That will be hard to find anywhere else in the region!

Call for pricing or check out our webpage too at www.littlerichardspools.com for FAQ or various pricing or new liner designs. You can also get this packet and chemical pricing there.

Also, so you know, the Department of Energy is still mandating all pool pumps be variable speed energy efficient pumps to conserve energy, so call me if you are ready to change over!

If you still have a balance due, that will need to be paid **before** opening. Any questions or concerns, please just reach out and I will do my best to help and meet your needs.

Just sign the pages to follow IF you want Prochem where indicated. If you want to pay by credit card please use the authorization form. Otherwise, NO NEED to send contract or Prochem forms back. Keep them for pricing and information and riveting poolside reading!

We really look forward to serving you this year.

Jen and the Little Richard's Pools family



Little Richard's POOLS & SPAS, INC.

2022 Services and Prices:

Prochem – weekly chemical treatments for chlorine and salt fed residential pools. **\$85.00 per week per visit to test and balance pool water** – ***PLUS THE COST OF CHEMICALS*** – to be included in Prochem full pay plans OR purchased in 50 # buckets to be left on site and billed by the bucket.

Prochem Outer Limits/ HOA/ oversized- weekly chemicals treatments for pool in outer vicinity, community pools (HOA's) and oversized pools- bigger than 20 x 40. **\$95.00 per week** per visit to test and balance pool water – **PLUS COST OF CHEMICALS** – to be included in Prochem full pay plans OR to be purchased in 50# buckets.

Full Opening with chems- \$530.00 includes removal and cleaning of pool cover on site. Up to one hour cleaning cover. Remove debris from automatic pool cover box (if applicable). De-winterizing lines and equipment startup, initial pool cleaning up to an hour to vacuum floor, net surface. Initial chemicals, up to 10lbs. shock

NO COVER Opening with chems - \$405.00- Includes de-winterizing lines & equipment start up, initial pool cleaning one hour vacuum floor, net surface, initial chemicals, up to 10 lbs. shock – NO cover removal or cleaning.

NO SWEEP Opening with chems- \$450.00 -Includes de-winterizing lines and equipment start up, initial chemicals up to 10 lbs. of shock- remove cover and cleaning of cover and cover box if applicable. NO pool cleaning or netting

BASIC opening with chems/NO cover-NO sweep-\$325.00- Includes de-winterizing and up to 10 lbs. shock

Full Closing with chems & antifreeze= \$560.00- Includes winterizing lines and equipment, includes final shock up to 10 lbs. and antifreeze. Final vacuum of pool floor and net surface up to one hour. Put on cover and tubes if applicable, no cover cleaning or cover box cleaning.

NO COVER Closing with chems & antifreeze- \$435.00- Same as full but will not put on cover, cleaning cover or box.

NO SWEEP Closing with chems & antifreeze- \$480.00- Same as full but does not include final vacuum of floor or netting surface. Includes putting on cover and final chemicals and antifreeze.

BASIC Closing with chems & antifreeze/ No cover-No sweep- \$355.00- Includes winterizing lines and equipment. Antifreeze. Includes 10 lbs. shock. Does not include putting on cover, cleaning cover or cleaning pool

*Additional chemicals and cleaning on opening or closing will be billed separately and itemized. **Mesh cover owners will likely incur additional expense on opening unless winter chemicals were applied. Extras billed by the hour/ #***

Light Maintenance- \$40.00- Includes backwashing filter weekly, cleaning pump basket, skimmer basket and cleaning out automatic pool sweep bag and filter if applicable.

Full Weekly Cleaning- \$80.00- per cleaning up to one hour. Vacuum floor, net surface, scrub tile line, backwash filter, clean out pump basket, and skimmer basket. Each additional hour is \$80.00. This service is provided at times by Picture Perfect Pools- affiliated with Little Richard's Pools & Spas, Inc.

Service Call- \$150.00 for a professional assessment of pool or spa. Includes first hour labor with initial assessment. Additional labor at \$150.00 per hour. Parts/materials/equipment estimated prior to performing job. FREE estimates for all major pool/spa repairs.

BULK CHEM PRICING available. Little Richard's Pools @316-541-2497 or email at jen@littlerichardspools.com.

Webpage: www.littlerichardspools.com Address: 9961 SW 15th Street Towanda KS 67144

Prices subject to change due to ever changing market

2022 FULL PAY PROCHEM PLANS

NOTE: Chemical prices are 3 times more expensive for us to buy compared to last season. Fuel is up, labor expenses are higher too. We've decided, though it may come as a shock, to offer same plans as year's past for those of you who want us to do it all. We are ALSO offering options to separate labor and chemicals, so you have some affordable choices if you cannot prepay for a plan up front. Please call or email with any questions!

NAME: _____

Email: _____

Physical address: _____

Phone(s): _____

MY 2022 PLAN IS:
or CUSTOM PLAN is:

First week of Prochem- (will follow the week after opening) _____

Last week of Prochem- (will be week before closing) _____

(PRICED FOR YOU - FULL PLANS)

Most popular- Tuiti Fruiti- 18 wks of Prochem. Full open with chemicals, Full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 1 hour) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, plus winterization of lines, equipment, final cleaning (up to 1 hour) and covering. Includes 18 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included=**
\$4645.00

We like- Jenny Jenny-20 wks of Prochem. Full open with chemicals, full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 1 hour) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, plus winterization of lines, equipment, final cleaning (up to 1 hour) and covering. Includes 20 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included**
\$5040.00

Good Golly- 24 wks of Prochem. Full open with chemicals, Full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 1 hour) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, winterization of lines, equipment, final cleaning (up to 1 hour) and covering. Includes 24 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included**
\$5830.00

Splish Splash-24 wks of Prochem. Full open with chemicals, Full close with chemicals. **Light Maintenance weekly** on route day includes backwashing filter, cleaning out skimmer and pump baskets (**perfect for those with automatic pool cleaner!**) Full open includes de-winterization of lines, equipment, and initial cleaning (up to 1 hour) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, winterization of lines, equipment, final cleaning (up to 1 hour) and covering. Includes 24 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included.= \$6790.00**

Keep a Knockin-24 wks of Prochem. Full open with chemicals, Full close with chemicals. **Light maintenance weekly** on route day includes backwashing filter, cleaning out skimmer and pump baskets. **Full cleaning later in week** includes vacuum pool floor, netting, brushing tile line. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 1 hour) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze plus winterization of lines, equipment, final cleaning (up to 1 hour) and covering. Includes 24 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) and adjust pH, alkalinity and cya. **Cost of chemicals included. = \$8700.00**

Slip Slidin- 16 wks of Prochem. Partial open with chemicals, and partial close with chemicals. Partial open includes de-winterization of lines, equipment, and initial shock (up to 10#) NO cover cleaning or removal and NO sweep. Partial closing includes chemicals, antifreeze as well as winterization of lines and equipment. Includes 16 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included. = \$3840.00**

JUST PROCHEM—no opening, no closing, but need Professional testing and application of chemicals weekly and want it to **include cost of chemicals**

16 wks=**\$3160.00**

18 wks=**\$3555.00**

20 wks=**\$3950.00**

22 wks=**\$4345.00**

24 wks=**\$4740.00**

In all Prochem plans above, we do NOT leave chemicals on premises. Plans are the same as last year. Or you now have option to select any Bucket List items, and we will deliver and leave for you poolside, on an as needed basis. If you want us to test and balance, select the weeks desired and add on. Please call or email with any questions about the prepaid Prochem plans or Bucket List options.

*******Prices are subject to change due to the ever-changing chemical market.*******

YOUR BUCKET LIST

Just pick number of buckets you want delivered and IF you want water tested and balanced by our technicians, select how many weeks at \$85.00 per visit for testing and balancing. When chemicals run out, send payment and we will deliver! Some EXAMPLE LISTS are tallied up below

JUST GETTING STARTED (I will have to order more next month)

10 wks x \$85.00 for Professional testing & application of chemicals= \$850.00

50 # granular chlorine= \$329.00

50 # soda ash= \$98.00

1 quart algaecide= \$42.50

1 quart of stain and scale remover= \$36.45

Grand total INCLUDES TAX = **\$1394.00**

GETTING YOU THROUGH IT (hope to get me through July)

20 wks x \$85.00 for Professional testing and application of chemicals= \$1700.00

2 -50# buckets of granular \$658.00

1-50# soda ash= \$98.00

Clarifier= \$33.50

2 bags of DE= \$53.00 (if have DE filter)

Grand total INCLUDES TAX= **\$2605.69**

GO SALT POOL (wallet friendly)

18 wks x \$85.00 for Professional testing and application of chemicals= \$1530.00

10 bags of salt= \$155.00

1-50 # soda ash= \$98.00

2-Salt magic or pepper to keep corrosion down=\$144.00

Grand total INCLUDES TAX= **\$1957.00**

I GOT THIS (No Professional testing and balancing needed—I'm the pro)

3-50# buckets of granular=\$987.00

1-50# soda ash to increase pH=\$98.00

1-25# dry acid to lower pH =\$68.00

1-50# bicarb to raise alkalinity=\$146.00

1 quart Clarifier=\$33.50

1 quart Copper Algaecide=\$42.50

Stain and Scale remover= \$36.45

Grand Total INCLUDES TAX= **\$1518.00**

SPRING- SUMMER- FALL – I NEED IT ALL (I will help a bit to save a few bucks)

12 wks x \$85.00 for Professional testing and application of chemicals- check every other week and I will check it in between= \$1020.00

12 wks light maintenance= \$480.00

4-50# buckets of chlorine= \$1316.00 (average usage for 24 wks)

1-50# of soda ash= \$98.00

2 quarts-Clarifier= \$33.50

1 quart- Stain and Scale= \$36.45

1 quart- Copper Algaecide=\$42.50

Grand Total INCLUDES TAX= **\$3141.00**

2022 BULK CHEMS DELIVERED

*DELIVERED** in surrounding areas/add fuel surcharge of \$15.00 if outer limits*

50# Sodium DyChlor Granular Shock chlorine=\$329.00

25# Sodium DyChlor Granular Shock chlorine= \$189.00

25#- 3" Tablets (TriChlor) =\$149.00

50# - 3" Tablets (TriChlor) = \$295.00

25# Calcium Hypochlorite= \$189.00

50# Calcium Hypochlorite=\$329.00

50 # pH UP/ Soda Ash light/ easy dissolving commercial grade= \$98.00

50 # pH DOWN- dry acid/easy dissolving (Sodium bisulfate) = \$129.00

25 # Total Alkalinity increaser (Sodium bicarbonate) = \$78.00

25# Total Alkalinity decreaser (Sodium bisulfate) = \$68.00

Conditioner/Stabilizer- (cyanaric acid) per lb. = \$8.98

Copper algaeicide- per quart =\$42.50

Super Clarifier/Sparkle- per quart= \$33.50

Stain & Scale remover- concentrated- per quart= \$42.95

Stain & metal remover- conchelatate per quart= \$36.45

25 # Filter Sand- **brown**- per bag =\$18.50/ or white silica for \$16.98

25 # Pool salt **with scale inhibitor**-per bag= \$15.50

25 #Diatomaceous Earth (D.E. powder)-per bag/or box= \$26.50

50 # Diatomaceous Earth (D.E. powder)-per bag/box= \$48.50

Salt magic/ Pepper- keep corrosiveness down on salt pools= \$72.00 for month dosage

Phos Free- per 32 ounce= \$78.50

4 – 1 Rainbow Test Kit-**with chem order**= \$34.50

Test strips – 3 –1 - Chlorine, pH, total alkalinity-**with chem order**=\$19.50

Salt test strips- 50 per bottle = \$28.50

Email for any other chemicals! jen@littlerichardspools.com or (316) 541-2497

All CHEMICAL PRICES SUBJECT TO CHANGE

2022 Chlorine and Salt-Fed Prochem Agreement – (ONLY NEED TO SEND BACK IF SIGNING UP FOR PROCHEM)

THIS AGREEMENT entitles me to exclusive weekly chemical treatment by Little Richard’s Pools & Spas, Inc. for my swimming pool/spa. The agreement sets out the respective rights and obligations of each party.

PROCHEM. - Prochem will provide chemicals and technicians to perfectly balance chlorine, pH, alkalinity, conditioner levels on a weekly, bi-weekly or every other week basis per the plan selected. We will provide our pool owners with DE filter powder upon request at a discounted cost. Any pool requiring over 10 lbs. of chlorine per week will be notified, and charged for additional chemical needed, or option to add your own, which can be supplied and delivered by Prochem at your request or opt out of the agreement. Typical usage for a standard pool is less than ½ the amount we included in our weekly plans.

Salt fed pools- once the level is established and up to 3200-3500 ppm, Prochem will provide chemicals and technicians to perfectly balance chlorine, pH, alkalinity and conditioner levels per the plan agreed upon. Prochem will provide the monthly corrosion control chemicals required to keep salt fed pool balanced. Initial salt and any additional salt needed during the season will be supplied and billed at cost. Unless pumped out or backwashed out, salt fed pools should not require weekly salt treatments to maintain chlorine levels. However, it will be necessary to maintain proper salt levels for the generator to function. Through electrolysis salt generators create CHLORINE. Chemicals to balance pH and alkalinity and stabilizer will still be needed. Chemicals to fight off water borne biotic diseases and remove disease causing organisms such as e-coli will be provided. PROCHEM will charge \$45.00 return trip fee if pool is not accessible during initial trip. Please have gates unlocked, and dangerous dogs put up on your designated day! Prochem will provide a blue yard flag indicating the pool was treated EACH visit. You may discard the flag or return them. Prochem technicians are trained in water chemistry, and will not fix motors, pumps, filter heaters, cover, liners, etc. while on site. IF SERVICE WORK IS REQUIRED, a separate appointment can be made through the office. PRICES ARE SUBJECT TO CHANGE DUE TO THE VOLATILE EVER-CHANGING CHEMICAL AND FUEL MARKET. If prices increase, you will be notified with an option to end agreement or be invoiced for additional specified costs. Prochem has the right to refuse service at our discretion.

THE HOMEOWNER. - The Homeowner will follow the manufacturer’s recommendations for proper filtration time. This is of utmost importance to keep a perfectly balanced and healthy pool. Sand filters require 24 hours of filtration per day. Sand media needs changed at a minimum every 3 years. DE and cartridge filters require 12-19 hours of filtration per day. The Homeowner will clean and backwash the filter weekly, and keep pool brushed and vacuumed, or run the automatic pool cleaner if applicable. If desired, the Homeowner can opt to have Prochem technician do the light maintenance for additional cost. If not prearranged and Prochem technician performs the light maintenance in order to maintain chemical levels, the office will bill at a rate of \$40.00 each time. The Homeowner will have automatic pool cover open on the designated day of service or understand we hold no damage liability if any occur while attempting to access pool water. The Homeowner will call or email the office to extend treatment of their pool or spa outside the dates set out in this agreement. The Homeowner will pay all charges owed under this agreement either in full in advance, or monthly in advance or upon receipt of invoice. The Homeowner will be responsible for a \$15.00 late fee for past due accounts per month. The Homeowner will keep the pool or spa in a condition that it will not LEAK. If pool leaks, or otherwise repair pumps, motors, filters, heaters, covers, liners, valves, plumbing, etc. at the option of Prochem, this agreement shall be at an end. If agreement ends, the amount due on the account will be paid in full at this time. The terms of the payment plan are incorporated by reference.

CUSTOMER SIGNATURE: _____ **DATE:** _____

Printed Name: _____

Pool address: _____

SIGNATURE: Jennifer Shaults / Business Manager / Little Richard’s Pools & Spas, Inc.
(316)541-2497/ jen@littlerichardspools.com www.littlerichardspools.com



Little Richard's

POOLS & SPAS, INC.

(only send back if wanting to pay for Prochem or Bucket List items via credit card)

Credit Card Authorization Form:

I _____, authorize Little Richard's Pools & Spas, Inc. to charge my credit card for the full amount for the agreed upon services and /or products.

Credit Card number: _____

Full legal name on card: _____

Full address of cardholder: _____

Expiration date: _____ Security code: _____

AUTHORIZED SIGNATURE: _____

Billing address on card-if different: _____

If paying by check send to: Little Richard's Pools- 9961 SW 15th Street Towanda KS 67144

Jen@littlerichardspools.com/ webpage: www.littlerichardspools.com (316) 541-2497 phone