

## Hello and Happy Spring 2023,

First, I wanted to start with a brief background about us, so you know who you are hiring and working with. I feel this is important in our line of work so you know we are not “flybys” and are proud of our reputation as fair and honest and doing what we say we will do.

We are a small but mighty family-owned business, eager and ready to serve you and make your pool sparkle. We take pride in being one of the most experienced and steady businesses in this industry. With God’s help, we plan to continue providing great service, and offering quality and tested products for many years to come. **THIS WILL BE OUR 45th YEAR** of serving the Wichita and surrounding areas and we are excited to say we **KNOW POOLS!**

**Little Richard** himself is still fully involved in the office and shop, but not so much out in the field after putting in 45 years of hard labor. He is keeping all operations in check, always up on industry changes, and making sure the younger generation knows how things should be, all while entertaining those around him. **Jeff**, my brother and Little Richard’s only son, is still installing liners and covers and can fix absolutely anything pertaining to pools. He even does some charity work, showing our competitors how to fix covers when they run into snags.

**James**, my husband-the Marine, is still our main service technician who will show up, fix the issue, and be gone before you even knew he was there. He loves efficiency and getting things done. **Zach** is Little Richard’s grandson, and my first born. He is fully trained by Little Richard himself, and moves faster than the rest of us, and strives to please every customer the best way available. **Jake**, also Little Richard’s grandson, is my second born. He is still playing college baseball, but working in between practices, school, and games with some great teammates that will be helping get pools open and ready. **Abigayle** is Little Richard’s granddaughter, and my youngest and only daughter. She is in college too, but still working as the schedule demands to clean up and balance pools. **Cody**, our route technician, was superb last season, and will be showing up weekly to get pools balanced and perfect for all your spring and summer swims. **Colton**, another young Marine, is helping Jeff with liners and covers since that is some tough work and typically a two person job. Those are our main players, and many who helped get us to our incredible 45 years in business. We are proud of our crew and want to make sure you know we are committed to putting good quality people out there working on your backyard pool.

Whew! Now down to business of serving you!

Please call me or email your desired opening week. The schedule fills up fast and we have no way of getting everyone done by end of May, so call sooner if you want your pool balanced and warming by that first big event. Be clear on whether you want a full opening which includes cleaning cover and vacuuming pool, or just a partial opening or closing to save money. All of the pricing and options are available in **THIS** packet and on our **WEBPAGE** at [www.littlerichardspools.com](http://www.littlerichardspools.com)

We decided to keep the Prochem plan going and run it the same way we did last season since it worked out for all of the folks who gave us feedback!

If you do not use Prochem, we will bring out whatever chemicals you need for free delivery!

Fortunately, even with shortages of products and chemicals, we are set up to manage your needs.

When looking around for pool products, and repairs, remember, we sell everything pertaining to pools! We are experts in vinyl liner installations as well as auto cover fabric replacements, and can offer quality pumps, filters, and heaters at an affordable price. Plus, again—we sell all chemicals and deliver for free!

**So, if a Prochem plan is not for you, I have created some BUCKET LIST options to check out.** Just elect the chemicals you want delivered, and if you want us to do a professional test and balance on occasion, customize a plan to fit your needs. Any questions on the plans or bucket list items, please do not

hesitate to call.

Besides Prochem, we provide other services weekly as well. We do light maintenance- backwash filter, clean out baskets and run your automatic pool cleaner for **\$40.00 weekly**. Or full maintenance- clean pool manually for up to an hour for **\$80.00 per visit**. We also have plenty robotic cleaners in stock. The Dolphin brand cleaners are amazing units and take out all the work. (Plan on spending around \$1400.00-\$2200.00 for an efficient and professional grade electric robotic cleaning system.)

We are still leaving a blue flag in your yard weekly if you sign up for Prochem to let you know we treated pool and you can swim safely.

We also do Prochem on salt pools, so if you were ever thinking of converting to salt, NOW IS THE TIME!

Regardless of the way you get chlorine, either adding it manually or having a salt generator produce it in your pool, it needs chlorine to be a safe swimming environment.

You can plan on spending around \$2600.00-\$3200.00 for the conversion depending on the plumbing required. A licensed electrician will need to pull a wire for the unit.

If you use our opening services, we will be sending cover cleaners to you **before or after opening, as we are not storing covers or removing from your property.**

Again, in case you missed it earlier, we can do it all for you, or can customize plan to meet your needs, picking and choosing what you want. We have quality products and over ONE HUNDRED years of combined experience between our technicians. That will be hard to find anywhere else in the region!

Call for pricing or check out our webpage too at [www.littlerichardspools.com](http://www.littlerichardspools.com) for FAQ or various pricing or new liner designs or automatic pool cover color option. **You can also get this packet and chemical pricing there if you misplace this!**

To get started on Prochem or a bucket list:

- Sign the pages to follow, where indicated and select your plan.
- If you want to pay by credit card, please use the authorization form or send a check.
- If you just have us open and close your pool, no need to send us back forms or prepayments. We will bill for opening and closing after services are completed.

We still have plenty of the mandated (Department of Energy) variable speed energy efficient pool pumps in stock. Call or email me if you are ready to change over to conserve energy and become complaint!

**If you still have a balance due, that will need to be paid BEFORE opening.** Any questions or concerns, please just reach out and I will do my best to help and meet your needs.

2023 pricing for services, and bulk chemical prices are also included in this packet and will also be available online. Please email or call if you need any other quotes for larger items such as liners, covers, heaters or filters.

We really look forward to making a splash when it comes to service and making your pool a happy place,

*Safe swimming,*

*Jennifer Shaults & the Little Richard's Pools family*

**PRICING 2023**

**Prochem** – weekly chemical treatments for chlorine and salt fed residential pools. **\$89.00 per week per visit to test and balance pool water** – **\*PLUS THE COST OF CHEMICALS\***-to be included in Prochem full pay plans OR purchased in 50 # buckets to be left on site and billed by the bucket.

**Prochem Outer Limits/ HOA/ oversized-** weekly chemicals treatments for pool in outer vicinity, community pools (HOA's) and oversized pools- bigger than 20 x 40. **\$95.00 per week** per visit to test and balance pool water – **PLUS COST OF CHEMICALS** – to be included in Prochem full pay plans OR to be purchased in 50# buckets.

**Full Opening with chems-** \$530.00 includes removal and cleaning of pool cover on site. Up to one hour cleaning cover. Remove debris from automatic pool cover box (if applicable). De-winterizing lines and equipment startup, initial 30 minute pool cleaning, net surface. Initial chemicals, up to 10lbs. shock

**NO COVER Opening with chems** - \$405.00- Includes de-winterizing lines & equipment start up, initial 30 minute pool cleaning, net surface, initial chemicals, up to 10 lbs. shock – NO cover removal or cleaning.

**NO SWEEP Opening with chems-** \$450.00 -Includes de-winterizing lines and equipment start up, initial chemicals up to 10 lbs. of shock- remove cover and cleaning of cover and cover box if applicable. NO pool cleaning or netting

**BASIC opening with chems/NO cover-NO sweep-**\$325.00- Includes de-winterizing and up to 10 lbs. shock

**Full Closing with chems & antifreeze=** \$560.00- Includes winterizing lines and equipment, includes final shock up to 10 lbs. and antifreeze. Final vacuum of pool floor and net surface up to 30 minutes. Put on cover and tubes if applicable, no cover cleaning or cover box cleaning.

**NO COVER Closing with chems & antifreeze-** \$435.00- Same as full but will not put on cover, cleaning cover or box.

**NO SWEEP Closing with chems & antifreeze-** \$480.00- Same as full but does not include final vacuum of floor or netting surface. Includes putting on cover and final chemicals and antifreeze.

**BASIC Closing with chems & antifreeze/ No cover-No sweep-** \$355.00- Includes winterizing lines and equipment. Antifreeze. Includes 10 lbs. shock. Does not include putting on cover, cleaning cover or cleaning pool

*Additional chemicals and cleaning on opening or closing will be billed separately and itemized. **Mesh cover owners will likely incur additional expense on opening unless winter chemicals were applied. Extras billed by the hour/ #***

**Light Maintenance-** \$40.00- Includes backwashing filter weekly, cleaning pump basket, skimmer basket and cleaning out automatic pool sweep bag and filter if applicable.

**Full Weekly Cleaning-** \$80.00- per cleaning up to one hour. Vacuum floor, net surface, scrub tile line, backwash filter, clean out pump basket, and skimmer basket. Each additional hour is \$80.00.

**Service Call-** \$155.00 for a professional assessment of pool or spa. Includes first hour labor with initial assessment. Additional labor at \$155.00 per hour. Parts/materials/equipment estimated prior to performing job. FREE estimates for all major pool/spa repairs.

**BULK CHEM PRICING** available.

Little Richard's Pools @316-541-2497 or email at [jen@littlerichardspools.com](mailto:jen@littlerichardspools.com). Webpage: [www.littlerichardspools.com](http://www.littlerichardspools.com) Address: 9961 SW 15<sup>th</sup> Street Towanda KS 67144

\*Prices subject to change due to ever changing market\*

## **2023 FULL PAY PROCHEM PLANS**

**NOTE: If you do not like any of these plans, or want to prepay by the month, we will customize a plan just for you! Just give me a call or email your wishes.**

NAME:

\_\_\_\_\_

—

Email:

\_\_\_\_\_

—

Physical address:

\_\_\_\_\_

Phone(s):

\_\_\_\_\_

<b>MY 2023 PLAN IS:</b>
<b>or CUSTOM PLAN is:</b>

First week of Prochem- **(will follow the week after opening)**

\_\_\_\_\_

Last week of Prochem- **(will be week before closing)**

\_\_\_\_\_

(PRICED FOR YOU – THESE ARE **PAY IN FULL PLANS ONLY**)

**Most popular- Tutti Frutti- 18 wks of Prochem.** Full open with chemicals, Full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 30 min.) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, plus winterization of lines, equipment, final cleaning (up to 30 min.) and covering. Includes 18 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included= \$4850.00**

**We like- Jenny Jenny-20 wks of Prochem.** Full open with chemicals, full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 30 min.) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, plus winterization of lines, equipment, final cleaning (up to 30 min.) and covering. Includes 20 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya.

**Cost of chemicals included \$5265.00.**

**Good Golly- 24 wks of Prochem.** Full open with chemicals, Full close with chemicals. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 30 min.) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, winterization of lines, equipment, final cleaning (up to 30 min.) and covering. Includes 24 wks of Prochem. We will test

and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya.

**Cost of chemicals included \$6100.00.**

**Splish Splash-24 wks of Prochem.** Full open with chemicals, Full close with chemicals. **Light Maintenance weekly** on route day includes backwashing filter, cleaning out skimmer and pump baskets (**perfect for those with automatic pool cleaner!**) Full open includes de-winterization of lines, equipment, and initial cleaning (up to 30 min.) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze, winterization of lines, equipment, final cleaning (up to 30 min.) and covering. Includes 24 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included. = \$7060.00**

**Keep a Knockin-24 wks of Prochem.** Full open with chemicals, Full close with chemicals. **Light maintenance weekly** on route day includes backwashing filter, cleaning out skimmer and pump baskets. **Full cleaning later in week** includes vacuum pool floor, netting, brushing tile line. Full open includes de-winterization of lines, equipment, and initial cleaning (up to 30 min.) initial shock (up to 10#), removal (if applicable) of cover and cleaning of cover. If auto cover, cleaning box housing mechanism. Full closing includes chemicals, antifreeze plus winterization of lines, equipment, final cleaning (up to 30 min) and covering. Includes 24 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) and adjust pH, alkalinity and cya. **Cost of chemicals included. = \$8980.00**

**Slip Slidin- 16 wks of Prochem.** Partial open with chemicals, and partial close with chemicals. Partial open includes de-winterization of lines, equipment, and initial shock (up to 10#) NO cover cleaning or removal and NO sweep. Partial closing includes chemicals, antifreeze as well as winterization of lines and equipment. Includes 16 wks of Prochem. We will test and balance weekly, apply chemicals (up to 10# per wk of shock) adjust pH, alkalinity and cya. **Cost of chemicals included. = \$4020.00**

**JUST PROCHEM**—no opening, no closing, but need Professional testing and application of chemicals weekly and want it to **labor to balance, and include cost of chemicals, and taxes.**

16 wks.=**\$3340.00**

18 wks.=**\$3760.00**

20 wks.=**\$4175.00**

22 weeks=**\$4595.00**

24 weeks=**\$5010.00**

In all Prochem plans above, we do not leave chemicals on premises unless you request additional supply. Plans are the same as year's past. You also have option to select any Bucket List items, and we will deliver and leave for you poolside, on an as needed basis. If you want us to test and balance, select the weeks desired and add on. Please call or email with any questions about the prepaid Prochem plans or Bucket List options.

\*\*\*\*\*Prices are subject to change due to the ever-changing chemical market. \*\*\*\*\*

### **YOUR BUCKET LIST**

Select number of buckets you want delivered and if want water tested, ADD \$89.00 per visit. \_

**JUST GETTING STARTED** (I will have to order more next month)

**10 wks** x \$89.00 for Professional testing & application of chemicals= \$890.00

1-50 # granular chlorine= \$329.00

1-50 # soda ash= \$98.00

1-25# dry acid to lower pH = \$68.00

1 quart algaecide= \$42.50

1 quart of stain and scale remover= \$36.45

Grand total **INCLUDES TAX = \$1500.00**

**GETTING YOU THROUGH IT** (hope to get me through July)

**20 wks** x \$89.00 for Professional testing and application of chemicals= \$1780.00

2 -50# buckets of granular chlorine = \$658.00

1-50# soda ash= \$98.00

1-25# dry acid to lower pH = \$68.00

1 qt. Clarifier= \$33.50

Grand total **INCLUDES TAX= \$2693.00**

**GO SALT POOL** (wallet friendly)

**18 wks** x \$89.00 for Professional testing and application of chemicals= \$1602.00

10 bags of salt= \$165.00

1-50 # soda ash= \$98.00

2-Salt magic or pepper to keep corrosion down=\$144.00

Grand total **INCLUDES TAX= \$2036.00**

**2 x 2 & 1 x 1 – WE ARE HAVING FUN**

2- 50# buckets of granular chlorine= \$658.00

2- 50# buckets of soda ash= \$196.00

1-50# bucket of dry acid to lower pH= \$129.00

1-50# bucket of sodium bicarb to raise alkalinity= \$146.00

**GRAND TOTAL INCLUDES TAX= \$1202.00**

**I GOT THIS (No Professional testing or balancing needed—I'm the pro)**

3-50# buckets of granular=\$987.00

1-50# soda ash to increase pH=\$98.00

1-25# dry acid to lower pH = \$68.00

1-50# bicarb to raise alkalinity=\$146.00

1 qt. Clarifier=\$33.50

1 qt. Copper Algaecide=\$42.50

1- Stain and Scale remover= \$36.45

Grand Total **INCLUDES TAX= \$1500.00**

**SPRING- SUMMER- FALL – I NEED IT ALL** (I will help a bit to save a few bucks )

**12 wks** x \$89.00 for Professional testing and application of chemicals- check every other week and I will check it in between= \$1068.00

12 wks light maintenance= \$480.00

4-50# buckets of chlorine= \$1316.00 (average usage for 24 wks)

1-50# of soda ash= \$98.00

1-50# bicarb to raise alkalinity=\$146.00

1-25# dry acid to lower pH = \$68.00

1 qt.-Clarifier= \$33.50

1 qt.- Stain and Scale= \$36.45

1 quart- Copper Algaecide=\$42.50

Grand Total **INCLUDES TAX= \$3400.00**

*\*\*Add 2 bags of DE to any plan= \$53.00 (if have DE filter)*

## **2023 BULK CHEMS DELIVED**

*DELIVERY included in surrounding areas/ (add fuel surcharge of \$15.00 if outer limits)*

50# Sodium DyChlor Granular Shock chlorine=\$329.00

25# Sodium DyChlor Granular Shock chlorine= \$189.00

25#- 3" Tablets (TriChlor) =\$149.00

50# - 3" Tablets (TriChlor) = \$295.00

25# Calcium Hypochlorite= \$189.00

50# Calcium Hypochlorite=\$329.00

50 # pH UP/ Soda Ash light/ easy dissolving commercial grade= \$98.00

50 # pH DOWN- dry acid/easy dissolving (Sodium bisulfate) = \$129.00

25 # Total Alkalinity increaser (Sodium bicarbonate) = \$78.00

25# Total Alkalinity decreaser (Sodium bisulfate) = \$68.00

Conditioner/Stabilizer- (cyanuric acid) per lb. = \$8.98

Copper algaecide- per quart =\$42.50

Super Clarifier/Sparkle- per quart= \$33.50

Stain & Scale remover- concentrated- per quart= \$42.95

Stain & metal remover- conchellate per quart= \$36.45

25 # Filter Sand- **brown**- per bag =\$18.50/ or white silica for \$16.98

40 # Pool salt **with scale inhibitor**-per bag= \$16.50

25 #Diatomaceous Earth (D.E. powder)-per bag/or box= \$26.50

50 # Diatomaceous Earth (D.E. powder)-per bag/box= \$48.50

Salt magic/ Pepper- keep corrosiveness down on salt pools= \$72.00 for month dosage

Phos Free- per 32 ounces= \$78.50

4 – 1 Rainbow Test Kit-**with chem order**= \$34.50

Test strips – 3 –1 - Chlorine, pH, total alkalinity-**with chem order**=\$19.50

Salt test strips- 50 per bottle = \$28.50

**Email for any other chemicals!** [jen@littlerichardspools.com](mailto:jen@littlerichardspools.com) or (316) 541-2497

**\*All CHEMICAL PRICES SUBJECT TO CHANGE\***

**2023 Chlorine and Salt-Fed Prochem Agreement - (ONLY NEED TO SEND BACK IF SIGNING UP FOR PROCHEM)**

THIS AGREEMENT entitles me to exclusive weekly chemical treatment by Little Richard's Pools & Spas, Inc. for my swimming pool/spa. The agreement sets out the respective rights and obligations of each party.

**PROCHEM.** - Prochem will provide chemicals and technicians to perfectly balance chlorine, pH, alkalinity, conditioner levels on a weekly, bi-weekly or every other week basis **per the plan selected**. We will provide our pool owners with DE filter powder upon request at a discounted cost.

Salt fed pools- Prochem will provide chemicals and technicians to perfectly balance salt, chlorine, pH, alkalinity and conditioner levels **per the plan agreed upon**. Prochem will provide the monthly corrosion control chemicals required to keep salt fed pool balanced. Unless pumped out or backwashed out, salt fed pools should not require weekly salt treatments to maintain chlorine levels. However, it will be necessary to maintain proper salt levels for the generator to function. Through electrolysis salt generators create CHLORINE. Chemicals to balance pH and alkalinity and stabilizer will still be needed. Chemicals to fight off water borne biotic diseases and remove disease causing organisms such as e-coli will be provided.

PROCHEM will charge \$45.00 return trip fee if pool is not accessible during initial trip. Please have gates unlocked, and dangerous dogs put up on your designated day! Prochem will provide a blue yard flag indicating the pool was treated EACH visit. You may discard the flag or return them. Prochem technicians are trained in water chemistry, and will not fix motors, pumps, filter heaters, cover, liners, etc. while on site. IF SERVICE WORK IS REQUIRED, a separate appointment can be made through the office. PRICES ARE SUBJECT TO CHANGE DUE TO THE VOLATILE EVERYCHANGING CHEMICAL AND FUEL MARKET. If prices increase, you will be notified with an option to end agreement or be invoiced for additional specified costs. Prochem has the right to refuse service at our discretion.

**THE HOMEOWNER.** - The Homeowner will follow the manufacturer's recommendations for proper filtration time. This is of utmost importance to keep a perfectly balanced and healthy pool. Sand filters require 24 hours of filtration per day. Sand media needs changed at a minimum every 3 years. DE and cartridge filters require 12-19 hours of filtration per day.

The Homeowner will clean and backwash the filter weekly, and keep pool brushed and vacuumed, or run the automatic pool cleaner if applicable. If desired, the Homeowner can opt to have Prochem technician do the light maintenance for additional cost. If not prearranged and Prochem technician performs the light maintenance in order to maintain chemical levels, the office will bill at a rate of \$40.00 each time. The Homeowner will have automatic pool cover open on the designated day of service or understand we hold no damage liability if any occur while attempting to access pool water.

The Homeowner will call or email the office to extend treatment of their pool or spa outside the dates set out in this agreement. The Homeowner will pay all charges owed under this agreement either in full in advance, or monthly in advance or upon receipt of invoice. The Homeowner will be responsible for a \$15.00 late fee for past due accounts per month. The Homeowner will keep the pool or spa in a condition that it will not LEAK. **If pool leaks, or otherwise repair pumps, motors, filters, heaters, covers, liners, valves, plumbing, etc. at the option of Prochem, this agreement shall be at an end. If agreement ends, the amount due on the account will be paid in full at this time.** The terms of the payment plan are incorporated by reference.

**CUSTOMER SIGNATURE:** \_\_\_\_\_ **DATE:** \_\_\_\_\_

Printed Name: \_\_\_\_\_

Pool address: \_\_\_\_\_

**SIGNATURE:** Jennifer Shaults / Business Manager / Little Richard's Pools & Spas, Inc.



(316)541-2497/ [jen@littlerichardspools.com](mailto:jen@littlerichardspools.com) [www.littlerichardspools.com](http://www.littlerichardspools.com)



**Little Richard's**  
**POOLS & SPAS, INC.**

(Only send back if wanting to pay for Prochem or Bucket List items via credit card)

**Credit Card Authorization Form:**

I \_\_\_\_\_, authorize  
Little Richard's Pools & Spas, Inc. to charge my credit card for the full amount for the agreed upon  
services and /or products.

Credit Card number: \_\_\_\_\_

Full legal name on card: \_\_\_\_\_

Full address of cardholder: \_\_\_\_\_

Expiration date: \_\_\_\_\_ Security code: \_\_\_\_\_

AUTHORIZED SIGNATURE: \_\_\_\_\_

Billing address on card-if different: \_\_\_\_\_

**If paying by check send to: Little Richard's Pools- 9961 SW 15<sup>th</sup> Street Towanda KS 67144**

---

[Jen@littlerichardspools.com](mailto:Jen@littlerichardspools.com)/ webpage: [www.littlerichardspools.com](http://www.littlerichardspools.com) (316) 541-2497 phone